

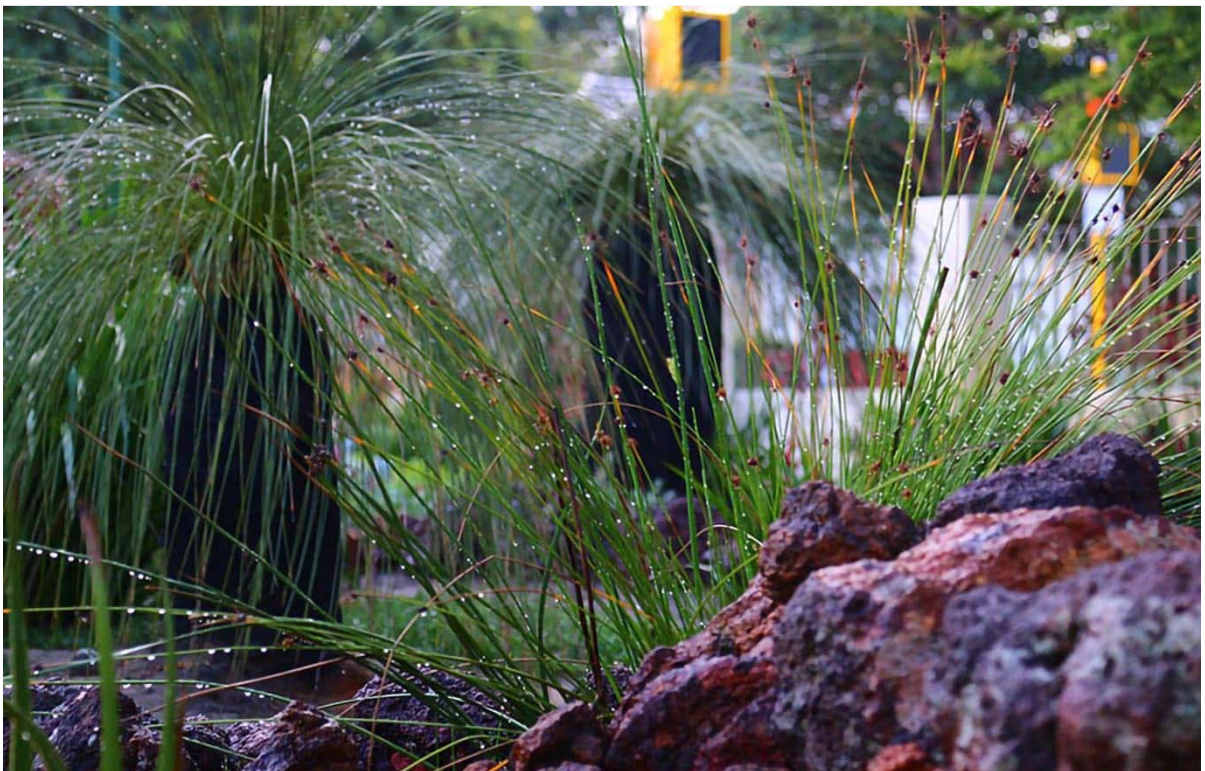


Your Monthly Update

16 April 2024

# LIAWA Landscaper

Newsletter sponsored by **MINIQUIP<sup>®</sup>**  
**HIRE**



Welcome to LIAWA's Autumn Update, where we're thrilled to bring you the latest and most impactful developments within the association, its partners, and all industry stakeholders.

## **This Month's Highlights:**

Southwest Forum

Perth Garden & Outdoor Living Festival: *Seeking SMTAFE student volunteers, Show Garden Contributors, Waterwise Garden Design Workshops filled, Member prospecting opportunities (branding and booking), Straightedge demonstrations and workshops for members.*

WA Champion Landscaper Awards

New Membership Fees reduced - regional offer  
New Banking Details  
Welcome to new landscaper members - Straightcurve Australia ltd  
Survey update - include snippets  
Best Practise - IR Reforms will send construction costs soaring  
StrataGreen Webinar  
Free and Half Price TAFE Courses in Horticulture  
New Podcast  
Event - WA Tree Festival  
AusChem Accreditation Course  
Mini vs. Micro Mini Excavator  
The future of Turf Care  
What's new

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## Southwest Forum

**19 April 2024 - Sold out**



Excitement is building for the inaugural LIAWA & NGIWA Waterwise Southwest Forum on Friday, 19 April at Naturaliste Landscape Supplies, 4850 Bussell Highway; Busselton WA 6280.

LIAWA thanks major sponsor Naturaliste Landscape Supplies, Chris Shreeve (Owner) and Brooke Kelly (Manager) for hosting this event for the trades who work and are based in the southwest. The Forum has attracted more than 60 participants. A Sundowner will follow.

LIAWA very much appreciates the support it is receiving from sponsor supporters, Domus Nursery, Hunter Industries, 4Farmers, Perth Materials Blowing, Veolia Organics and Verigrow and Water Corporation for this Waterwise event.

The program will set the scene with a look at Global Trends in the horticulture industry; design, form and function; climate change, resource management and conservation; irrigation systems; understanding the soil health, composting, benefits of using biostimulants & bio-fertilizers; what's happening in training TAFE and apprenticeships; new technologies & FX Lighting enhancement. All this will take place within the delightful new display gardens at LIAWA member, Naturaliste Landscape Supplies.

# Perth Garden & Outdoor Living Festival

**Not long now! Less than 4 weeks to go!**



## **Next Gen - Seeking SMTAFE Student Volunteers**

LIAWA is seeking volunteers to assist with various activities leading up to and during the event from assisting with the build from 1 May – 8 May to working with our professional presenters at the Waterwise Garden Design Workshops and dismantling the Show Gardens at the end of the Festival. TAFE horticulture and landscaping students who volunteer at the Festival will be offered free entry to the show and a free LIAWA T-shirt. If this sounds like you, please email Christine Stanton [liawaexec@landscaping.net.au](mailto:liawaexec@landscaping.net.au)

## **Show Garden contributors**

LIAWA thanks the following Show Gardens contributors: Benara Nurseries, Country Earth, Creation Landscape Supplies, Domus Nursery, Ekodeck, Ellenby Tree Farm, Hunter Industries, Nutrien, WG Outdoor Life, Veolia Organics, StrataGreen, Straightcurve Australia Ltd, The Lawn Doctor, WestCoast Hifi.



**PGOLF Waterwise Garden Workshops 9 & 10 May, 2024 at Langley Park, Perth - Presenter Positions filled - Thank you!**

## SESSION ONE

Focussing on design and selection of plants, irrigation and hydrozoning, pest and disease management

10am - 10.20am Irrigation and Hydrozoning

10.50 am -11.20 am Garden Design & Native and Adaptive Planting

11.50 – 12.10 pm (Pest and Disease Management)

## SESSION TWO

Focussing on turf management, soil health and garden maintenance

12.30 pm – 1.00 pm (Turf Management)

1.20 pm – 2.00 pm (Soil Health, Mulches and Composting)

2.15 pm – 2.45 pm (Seasonal Gardening and Maintenance)

These workshops cover various aspects of sustainable garden practises, aiming to minimize environmental impact while maximising the beauty and functionality of home gardens.

Each workshop is broken up into two sessions on each day, three in the morning and three in the afternoon. And each workshop is being presented by professionals who have decades of expertise, knowledge and insight to present on these specific topics.

- Irrigation and Hydrozoning is being presented by Darren Seinor (6PR's garden guru, Garden Solutions and LIAWA President).
- Garden Design & Native and Adaptive Planting is being presented Thursday by Matt Lunn (Domus Nursery); and on Friday, Naya Shepherd, a qualified structural engineer and award-winning landscape designer, Co-Founder and Creative Director of The Greenscape Collective.
- Pest and Disease Management is being presented by Leah Stratford, Entomologist, Plant Biosecurity | Biosecurity; Sustainability and Biosecurity from the Department of Primary Industries and Regional Development.
- Turf Management is being presented by Michael Maartensz, Director of Positively Green.
- Soil Health, Mulches and Composting is being presented by Jo (Joane) Bussell from the business Urban Revolution.
- Seasonal Gardening and Maintenance is being presented by Ben Sims.

There are only 120 places available.

Bookings are required: To book, please go to the following link <https://www.trybooking.com/CQMFE> review the available slots and click on the button to sign up.

Some of the information provided will be enormously helpful to the Next Gen in landscaping and those new to the landscape and gardening business.

Thanks to the Water Corporation for contracting LIAWA to deliver these workshops. (NB: LIAWA has been contracted not granted for this work).



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### **Member Prospecting Opportunities - Branding & Bookings**

Are you looking for new clients? Contact LIAWA to book a spot at our Marquee at PGOLF to prospect for new opportunities.

Please email [office@landscaping.net.au](mailto:office@landscaping.net.au) to express your interest in building your brand and business.

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### **Free workshops by Straightcurve Australia - 11 & 12 May 2024**

You've seen steel being used in garden and landscape design. Perhaps you love the beautiful clean flowing curves, or perfect straight lines. Maybe you love the robust nature of steel from a maintenance aspect but wonder, how easy can that really be? Can I do this myself and how do I prepare it ready to install in my clients job.

Straightcurve workshops are being conducted by Straightcurve Australia on Saturday May 11 and Sunday 12 at PGOLF Langley Park Perth at 11.30 am and 12.45 pm.

#### **Workshop outline:**

In this interactive workshop. Straightcurve will show just how easy it is to use their systems, offering practical advice including;

- Creating free-flowing curves (as well as those perfectly straight symmetrical designs)
- Installation tips (precision engineered - no welding needed here!!)
- Quick and easy bracing options for raised garden and retaining installations (and when you'd need them)
- Ease and design flexibility of modular planters

This workshop will open a world of garden design possibilities.

Presenters: AJ Graham and Tomas Runciman.



# WA Champion Landscaper Awards



Congratulations to the winners!

## Residential Construction:

- Up to \$70,000: Tim Davies Landscaping
- \$70,000 to \$150,000: Tim Davies Landscaping
- \$150,000 to \$250,000: Brett Walsh Landscaping
- Over \$250,000: Tim Davies Landscaping

## Commercial Construction:

- Up to \$500,000: LD Total
- \$500,000 to \$1M: LD Total
- Over \$1M: Landscape Elements

The winners have taken their place among the best of the best in Australia to battle it out for the Champion of Champions: Landscaper of the year. Please make sure you vote for your favorite WA nominees

[VOTE HERE](#)

## New membership fees reduced - Regional Offer

**Regional Members Conducting Landscape, Landscape Design, or Gardening Business outside Perth Metropolitan Area providing a 50% reduction in their membership fee.**



## Resolution details:

Regional members belonging to categories 1, 2, 3, and 6, conducting landscape, landscape design, or gardening businesses outside the Perth metropolitan area, shall be eligible for a reduction of their membership fee by 50% from 1 July 2024 for two-year membership.

*This new membership fee structure is for new regional members of the Landscape Industries Association of Western Australia (LIAWA) who operate landscape, landscape design or gardening businesses outside the Perth metropolitan area. This resolution aims to offer a more equitable and supportive fee structure for these members and promote their continued engagement within our Association.*

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## Banking Details

Due to Bankwest closing their business accounts, LIAWA has moved its banking to Bank of Queensland. We kindly request that you update your system to reflect the new account details provided below.

Bank: **Bank of Queensland (Floreat Park)**  
Account Name: **Landscape Industries Association of WA Inc**  
BSB: 126-577      Account: 23452688

If you require further information, please do not hesitate to contact Christine (Executive officer): 0497 120 519 (Monday, Tuesday and Thursday) or Lesley (Finance Officer): [accounts@landscaping.net.au](mailto:accounts@landscaping.net.au)



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## Welcome to new LIAWA member



### Welcome to Straightcurve Australia ltd as a new trade supplier.

Straight Curve Australia specialises in providing steel garden edging, raised garden beds, and planter boxes designed for DIY home gardeners and loved by landscape professionals. Their products are specifically engineered for easy installation, requiring no training or experience, and are surprisingly affordable compared to alternatives. With features like precision engineering, ISO certification for quality, fast installation, and custom shapes without pre-rolling, Straight Curve Australia

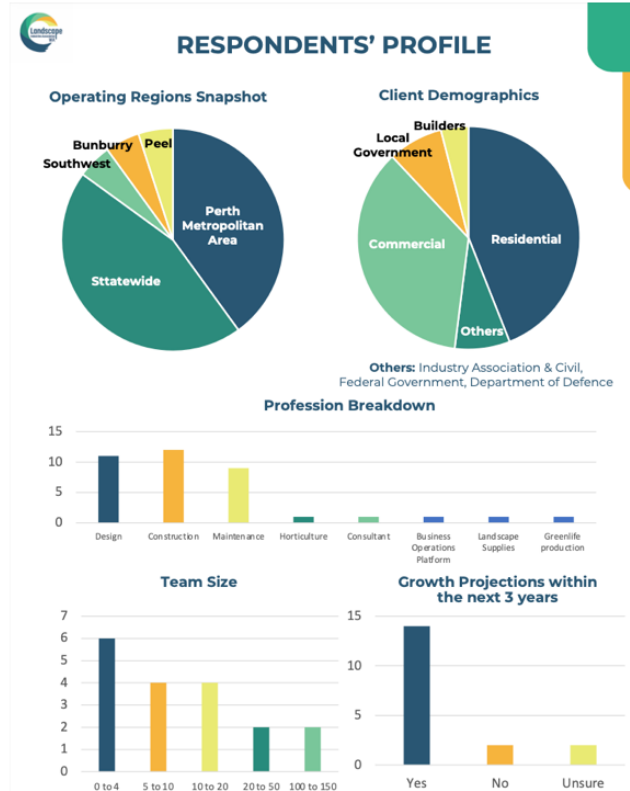
offers practical and durable solutions for creating attractive garden landscapes. Their range includes weathered steel and galvanised steel garden edging, freestanding garden beds, and various bracing options. Straight Curve's products are designed to be easy to use, quick to install, and aesthetically pleasing, providing professional landscapers and DIY enthusiasts with a Simply Better outcome for their garden projects.

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## Survey update

Obstacles hindering business expansions are multiple, encompassing concerns regarding staffing, including issues such as a lack of available workforce, navigating council procedures and red tape, grappling with increasing business costs, and the associated costs of hiring and training staff. Moreover, challenges surrounding time constraints and the allocation of staff resources pose additional hurdles. Financial considerations also weigh heavily, with concerns over the cost of expansion versus income generated, cash flow, access to capital and financing, and the impact of market fluctuations on business stability. Marketing presents an important challenge, with competition from buy-and-sell groups on social media offering seemingly comparable products at lower costs, making it difficult to sell quality products for a higher price. Similarly, competitors, particularly large green shed-type retailers, prioritise high turnover numbers, further complicating matters for businesses striving to maintain profitability. Additionally, the survey highlighted industry-specific challenges, such as competition from the FIFO.

LIAWA's survey has attracted 20% response from its membership. LIAWA members report they have an enormous impact on the WA environment. The survey revealed that members work on projects valued between \$250,000 up to \$50 million.



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## Best Practise - IR Reforms will send construction costs soaring



Innes Willox, Chief Executive of the national employer association Ai Group, has expressed concerns over the recent industrial relations changes passed by the Senate. Willox stated that these changes would impede productivity, increase complexity, and heighten job insecurity for Australians. He emphasized that the economy, already grappling with inflation and rising unemployment, could ill-afford such legislation. Despite efforts to mitigate the proposed laws, significant concerns remain, particularly regarding their impact on employment costs and long-term job security. Willox also criticized last-minute additions, such as the 'right to disconnect' laws, as impractical and likely to breed conflict. He highlighted the risks associated with granting sweeping powers to the Fair Work Commission and the potential negative repercussions for businesses across various sectors. Ultimately, Willox called for sensible amendments to address the foreseeable challenges arising from the legislation's implementation. [Read more...](#)

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## StrataGreen Webinar

StrataGreen  
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ngp  
NATURAL GROWTH PARTNERS

**JOIN OUR FREE WEBINAR!**  
TOPIC: WHY TREE COACH WAS DEVELOPED

**REGISTER NOW**

**GUEST SPEAKER:**  
Tim Buruma  
Tree Coach Co-Founder

WEDNESDAY  
24 APRIL 2024

11 AM AWST  
1 PM AEST

**BOOK HERE**

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## Free & Half-price TAFE Courses in Horticulture

An update on discounted courses available with SMTAFE, see the following link for details

[https://www.jobsandskills.wa.gov.au/skillsready#i-find-a-reduced-fee-qualification?skills\\_ready\\_tafe\[\]=3811&skills\\_ready\\_tafe\[\]=3813&industry\[\]=9932&items\\_per\\_page=10](https://www.jobsandskills.wa.gov.au/skillsready#i-find-a-reduced-fee-qualification?skills_ready_tafe[]=3811&skills_ready_tafe[]=3813&industry[]=9932&items_per_page=10)

Free and Half Price courses still attract resource fees at the normal price, it is only the tuition that is (extra) subsidised.

Free: Certificate 4 in Horticulture

Half Price:

Certificate 2 in Horticulture

## Green Thumbs up New Podcast

Tune in to the latest podcast sponsored by Domus  
Nursery

Join us as we dive into a captivating interview with the internationally renowned landscape designer, Paul Bangay. Discover the fascinating insights he shares from his recent appearance at the Perth launch of his eleventh book, "A Life in Garden Design," hosted by the Landscape Industries Association of Western Australia (LIAWA). Gain exclusive access to Paul's journey from humble beginnings in Melbourne to becoming a trailblazer in garden design, all while navigating the evolving landscape of modern gardening. Don't miss out on this enriching discussion! Tune in now at [LIAWA's website](#).



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## Event - WA Tree Festival 6 April - 5 May



Look out for tree-loving events, educational trails and free trees from this festival, organised by a host of local councils and community groups. [Read more...](#)



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# AusChem Accreditation Course

Read the detailed documents, terms and conditions and complete the forms linked below. Submit your completed application forms to [Katanning@srtafe.wa.edu.au](mailto:Katanning@srtafe.wa.edu.au) to secure your place in this training.

Contact the Katanning TAFE on 6371 344 or [Katanning@srtafe.wa.edu.au](mailto:Katanning@srtafe.wa.edu.au) with any queries or for more information.

**FIND OUT MORE**

 	Thursday and Friday 6th and 7th June 2024
<h2>MAA18 AusChem Accreditation Skill Set</h2> 	
Gain Auschem accreditation in this two day skillset delivered by South Regional TAFE.	
The Wetlands Centre, Cockburn 8:30am - 16:30pm	Spots are limited. All enrolments must be received ASAP for this training to proceed.

## Mini vs. Micro Mini Excavators



There's mini excavators then there's micro mini, the latest offering from Kubota are available now for Hire at Miniquip.

The ultra-compact U10-5 excavator from Kubota sets the standard for excavators in its class. At only 1200kg it's designed to operate safely in the tightest of spaces, the U10-5 features zero tail swing, hydraulic pilot controls, front foldable ROPS and variable track down from 990mm to just 750mm in width to enter the smallest of spaces.

Miniquip have these machines available as a standard configuration with 3 buckets & supplied on a plant trailer for easy transportation between your job sites.

**SEE THE EXCAVATOR IN ACTION**

**The future of Turf Care**

Expert insights on the evolving role of automation and electrification and how it supports the workforce as well as a low-carbon future.

- How automation and robotics can provide new solutions for labour shortages
- Reducing turf maintenance costs by up to 50 percent using technological transition
- How automation assists for better outcomes, such as improved turf quality
- The key role of electrification when it comes to reducing carbon emissions in commercial Turf Care.

**DOWNLOAD WHITE PAPER**



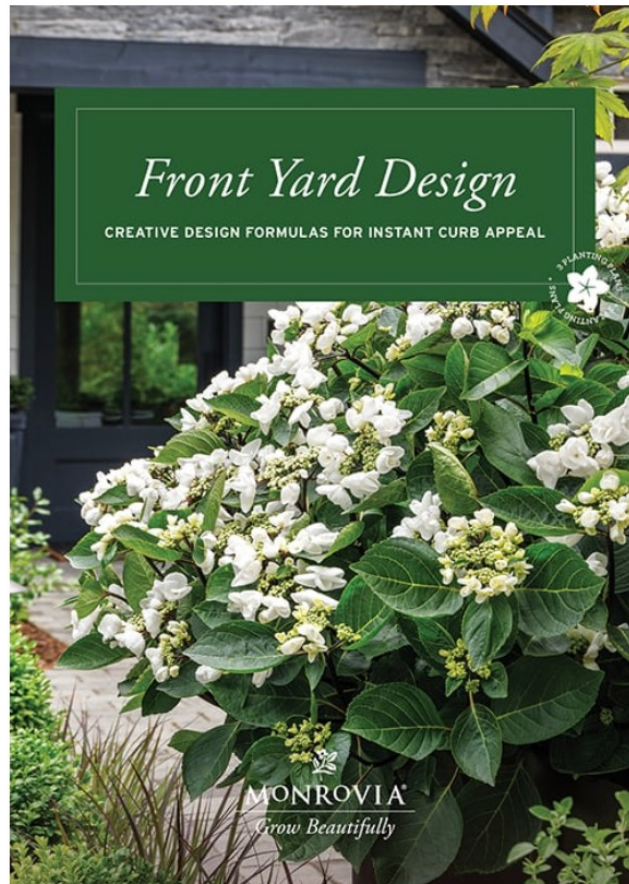
## The future of turf care

Expert insights on the evolving role of automation and electrification and how it supports key workforce pressures and the transition to a low-carbon future.

JANUARY 2024

Husqvarna

## What's new!



### Monrovia's Front Yard Design Guide

The [FRONT YARD DESIGN GUIDE](#) showcases three design themes. Each includes a landscape plan, a plant list, plus how color and textures add to the theme. These include:

- Welcome to Serenity // A front entry that instantly relaxes you every time you come home, filled with soothing shades of blue, white and green.
- Waterwise Beauty // Upgrading a thirsty landscape with drought-tolerant plants, including bright pollinator perennials, aromatic plants, and water-saving groundcovers.
- Nostalgic Cottage // A romantic entryway full of captivating blooms in soft shades and delightful fragrances.

Grab a free digital copy of the [FRONT YARD DESIGN GUIDE](#) here as you cozy up with a warm cup of tea. Please note that you will be signing up through Monrovia's website, but know that means additional goodness in the future...including more upcoming projects.

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Working together to help  
your business thrive



Tag us in your garden  
creations to feature on our  
social pages

@liawa\_inc

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**Seasonal Climate Information**

Click [here](#)



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